

For Immediate Release

August 26, 2021

Advance Residence Investment Corporation

Securities Code: 3269 1-105 Kanda-Jinbocho, Chiyoda-ku, Tokyo Wataru Higuchi, Executive Director

> Asset Management Company: AD Investment Management Co., Ltd. Takeshi Takano, President <u>Inquiries:</u> Isao Kudo, Director TEL. +81-3-3518-0480

### Notice Concerning Disposition of Investment Assets

### (RESIDIA Yoyogi and RESIDIA Nishi-Shinjuku)

AD Investment Management Co., Ltd. (ADIM), the asset management company to which Advance Residence Investment Corporation (ADR) entrusts the management of its assets, announced its decision today to have ADIM dispose of assets located in Japan (hereafter, the "Disposition") as detailed below pursuant to the targets and policies of asset management as stipulated in the Articles of Incorporation of ADR, based on comprehensive consideration of matters including stable earnings and the state of the real estate market.

### 1. Details of the Disposition

The purpose of the Disposition is to realize stable dividend payout through realization of gain on sale. The disposition price will exceed the book value, and the gain on sale from the Disposition, and we are considering retaining part of the earnings as reserves.

Property Name	RESIDIA Yoyogi	RESIDIA Nishi-Shinjuku	
Location	Location 4-34-10 Yoyogi, Shibuya-ku, Tokyo 8-5-7 Nishi-Shinjuku, Shinjuku-k		
Type of Asset	Beneficiary Interests in Trust	Beneficiary Interests in Trust	
Disposition Price	504 million yen	586 million yen	
Appraisal Value <sup>1</sup>	410 million yen	454 million yen	
NOI Yield <sup>2</sup>	3.1%	3.0%	
Book Value <sup>3</sup>	302 million yen	335 million yen	
Difference between			
Disposition Price and Book	201 million yen	250 million yen	
Value			
Counterparty	Not disclosed		
Scheduled Contract Date	August 26, 2021		
Scheduled Settlement Date	October 18, 2021		
Payment Method	Full payment on delivery		

Note 1. "Appraisal Value" of the asset to be disposed of is as of July 31, 2021.

Note 3. "Book value" is the estimated price as of the Scheduled Settlement Date.

Note 2. "NOI Yield" is calculated as follows based on the Disposition Price: "(Average actual annual NOI between the period from July 2018 to January 2021) ÷ estimated disposition price × 100." The calculated yield is rounded at the second decimal point. The NOI Yields calculated based on the acquisition price are 4.8% for RESIDIA Yoyogi and 4.9% for RESIDIA Nishi-Shinjuku.



No.	(1)	(2)
Property Number P-32 P-33		P-33
Name of the Asset to Be Disposed of	<b>RESIDIA</b> Yoyogi	RESIDIA Nishi-Shinjuku
Address	4-34-10 Yoyogi, Shibuya-ku, Tokyo	8-5-7 Nishi-Shinjuku, Shinjuku-ku, Tokyo

Land			
Type of Ownership	Proprietary ownership	Proprietary ownership	
Site Area 230.58 m <sup>2</sup>		220.85 m <sup>2</sup>	
Zoning	Category 2 medium-to-high-rise exclusive residential district	Commercial district	
FAR / Building Coverage Ratio	300% / 60%	500% / 80%	

Building			
Type of Ownership Proprietary ownership Proprietary own		Proprietary ownership	
Total Floor Space	545.43 m <sup>2</sup>	498.65 m <sup>2</sup>	
Structure / Floors	Reinforced concrete with flat roof / 4 floors	Reinforced concrete with flat roof / 5 floors	
Application	Multi-family housing	Multi-family housing	
Construction	February 2005	February 2005	
Completion Date	r coruary 2005	r cordary 2005	

Trustee	Mitsubishi UFJ Trust and Banking Corporation	Mitsubishi UFJ Trust and Banking Corporation
Trust Period	to March 31, 2026	to March 31, 2026

Lease Conditions				
Point in Time	as of July 31, 2021	as of July 31, 2021		
Total Tenants	Total Tenants 1			
Leasable Units	16	19		
Leased Units	16	18		
Leasable Floor	464.64 m <sup>2</sup>	478.57 m <sup>2</sup>		
Area	404.04 111-	4/8.3/ 111-		
Leased Area	464.64 m <sup>2</sup>	457.91 m <sup>2</sup>		
Occupancy Rate				
(based on floor	100.0%	95.7%		
area)				
Monthly Rent	1,814 thousand yen	1,967 thousand yen		
Deposits,	2,272 thousand yen	2,390 thousand yen		
Guarantees, etc.	2,272 mousand yen			

Number of Units by Type			
Single	16	15	
Compact	-	4	
Family	-	-	
Large	-	-	
Dormitory	-	-	
Other	-	-	

Special Notation		
	Not applicable	Not applicable



# 3. Summary of Appraisal Report

## (1) RESIDIA Yoyogi

As of July 31, 2021

(1)	RESIDIA Yoyogi		As of July 31, 2
Apprai	ser Daiwa Real Estate Apprai		Appraised value 410,000 thousand yen
Appraisal item Appraised value (thousands of year			Basis
Income Capitalization Approach Value		410,000	Income capitalization approach value was appraised using the DCF method and direct capitalization method.
Direct Capitalization Price		419,000	
	Total Potential Income	21,878	
	Rent Income Other Income	21,583 294	Based on the current rent level and the new rent level of si properties within the same supply and demand area, the estimated standardized rent income and common service for income are recorded in consideration of the medium- to lo term competitiveness of the property. Calculated with the estimated renewal rate and considering PM fee. Other incidental income is estimated using curren
			income.
	Total Effective Income	20,583	
	Losses from Vacancies, etc.	40	Referred to the property's past vacancies and the standard vacancy rate of similar properties, taking into consideratio competitiveness of the property, etc., to estimate the mediu to long-term stabilized vacancy rate.
	Losses from Delinquencies	0	
	Expenses from Rental Business	4,102	Detimental accinentales and the second second
	Maintenance and Management Fees	718	Estimated using the current contract.
	Utilities Costs	252	Estimated by referring to historical figures and by referring the utility costs of comparable properties. Verified the current PM fee level with similar real estate an
	Management Commission Fees	608	assessed it as a standard PM fee reflected in rent income, e Land: Assessed using the actual amount in 2021 and the bu
	Taxes and Public Dues	1,150	rate. Building: Assessed based on the actual amount in 2021.
	Non-life Insurance Premiums	23	Estimated by referring to the current cost. Estimated turnover rate is used to derive the number of un
	Leasing Expenses	614	be leased, referring to past leasing expenses and taking int consideration leasing expenses of comparable properties. Estimated by referring to the engineering report, repair cos
	Repairs Costs	609	comparable properties and taking into account the turnove and occupancy rate. Estimated the tenant turnover cost by considering the turnover ratio and vacancy ratio.
	Other Expenses	125	Estimated by referring to the current cost.
	Net Operating Income	16,480	· · · · · · · · · · · · · · · · · · ·
	Earnings from Deposits	24	assumed deposits.
	Capital Expenditures	573	Estimated based on the level of capital expenditures calcul through study of the renewal costs for comparable propert and with reference to the engineering report.
	Net Cash Flow	15,932	
	Cap Rate	3.8%	Calculated by adding the risk of fluctuations in profits and principal to the discount rate.
DC	CF Price	406,000	
	Discount Rate	3.6%	Estimated by comparing the discount rate used for similar property deals and yield for other financial products, etc.
	Terminal Cap Rate	4.0%	Assessed considering the marketability of the target proper the expiration of the holding period for the capitalization r
	1		
	pproach Value	396,000	
La	pproach Value nd Ratio ilding Ratio	396,000 83.4% 16.6% Other Matters fo	



## (2) RESIDIA Nishi Shinjuku

As of July 31, 2021

(2) RESIDIA Nishi Shinjuku		As of July 31, 202
Appraiser Daiwa Real Estate Appra		Appraisal Value 454,000 thousand yen
Appraisal Items	Appraised Value (thousands of yen)	Basis
ncome Capitalization Approach Value	454,000	Income capitalization approach value was appraised using bo the DCF method and direct capitalization method.
Direct Capitalization Price	464,000	
Total Potential Income	24,544	
Rent Income Other Income	24,316	Based on the current rent level, new rent level of similar properties within the same supply and demand area, the estimated standardized rent income and common service fee income are recorded in consideration of the medium- to long- term competitiveness. Estimated using estimation of renewal rate and considering th PM fee. Other incidental income recorded by referring to the
		current income.
Total Effective Income	23,085	
Losses from Vacancies, etc.	62	Referred to the property's past vacancy rate and the standard vacancy rate of similar properties, taking into consideration th competitiveness of the property, etc., to estimate the medium- to long-term stabilized vacancy rate
Losses from Delinquencies	0	
Expenses from Rental Business	4,464 842	Estimated using sument contract
Maintenance and Management Fees Utilities Expenses	121	Estimated using current contract. Estimated by referring to past fiscal year's figures, utility cos
		of similar properties. Verified current PM fee level with similar properties and
Management Commission Fees	685	assessed it as a standard PM fee reflected in rent income, etc. Land: Assessed using the actual amount in 2021 and burden
Taxes	1,063	rate. Building Assessed based on the actual amount in 2021.
Non-life Insurance Premiums	23	Estimated by referring to current cost. Estimated by calculating the number of units to be leased using
Leasing Expenses	683	the estimated turnover rate, considering the past leasing expenses and those of comparable properties. Estimated by referring to the engineering report, repair costs
Repairs Expense	964	comparable properties and taking into account the turnover ra and occupancy rate. Estimated tenant turnover cost considerin the turnover ratio and vacancy ratio.
Other Expenses	80	Estimated by referring to the current cost.
Net Operating Income	18,620	
Earnings from Deposits	27	Estimated the rate of return considering both the investment yield and financing cost and multiplied it by the amount of assumed deposits.
Capital Expenditures	564	Estimated based on the level of capital expenditures calculate through study of the renewal costs for comparable properties and with reference to the engineering report.
Net Cash Flow	18,084	
Cap Rate	3.9%	Calculated by adding the risk of fluctuations in profits and principal to the discount rate.
DCF Price	449,000	
Discount Rate	3.7%	Estimated by comparing the discount rate used for similar property deals and yield for other financial products, etc.
Terminal Cap Rate	4.1%	Assessed considering the marketability of the target property the expiration of the holding period for the capitalization rate
Cost Approach Value	302,000	
Land Ratio	80.5%	
Building Ratio	19.5%	
· · · · · · · · · · · · · · · · · · ·	Other Matters for	or Consideration
		one



4. Financial Impact on ADR in the Event of Failure to Fulfill Forward Commitment or Similar Agreement

The real estate sales transaction agreement (hereafter, "the Agreement") for the asset to be disposed of constitutes a forward commitment or similar agreement <sup>(Note 4)</sup> by an investment corporation as stipulated in the Comprehensive Guidelines for Supervision of Financial Instruments Business Operators, etc. of the Financial Services Agency.

In the event of a violation of provisions in the Agreement by ADR or the buyer, the counterparty shall have the right to terminate the Agreement and claim an amount equivalent to 20% of the transaction price of the asset to be disposed of as a penalty.

However, ADR shall not be obliged to pay penalties to the transferee regarding the expiration or cancellation of this Agreement, except where ADR is at fault.

- Note 4. Refers to a postdated purchase and sales agreement under which payment and property delivery shall be made at least one month after the conclusion of the agreement, or any other agreement similar thereto.
- 5. Counterparty Profile

The counterparties of RESIDIA Yoyogi and RESIDIA Nishi-Shinjuku are limited liability companies whose details are not disclosed according to their wishes. They do not constitute parties with any particular vested interest in ADR or ADIM.

6. Property Titleholder (for transactions with parties with special interest)

Omitted. Property is not acquired from parties with special interest.

7. Future Outlook

The effect of the Disposition on the management performance forecasts for the fiscal period ending January 2022 is negligible. Therefore, the forecasts remain unchanged.

#### About Advance Residence Investment Corporation

Advance Residence Investment Corporation is the largest residential J-REIT, investing in over 270 rental apartments located mostly in central Tokyo and in other major cities throughout Japan (AUM over 450 billion yen). ADR can be expected have a stable dividend in the long-term and can be considered as a defensive J-REIT, on back of the stable income from residential assets and with the largest dividend reserve among J-REITs.

ADR's website: <u>https://www.adr-reit.com/en/</u>